

# Omni-Al for Omni-Retail 3 Pillars of Omni-Al

### **Omni-Network**

Achieve omni-channel success by optimizing supply chain network design and fulfillment configuration

### Omni-Plan

**Inventory and Price Optimization** 

Omni-Demand Forecasting

Omni-Store & DC Replenishment Omni-Allocation
Optimization

Omni-Transfer Optimization

Markdown Optimization Assortment Optimization

Dynamic & Competitive Price Optimization

### **Omni-Fulfillment**

Minimize fulfillment costs and maximize inventory availability with profit-optimized order orchestration



It's one thing to dream up new omni-channel supply chain solutions for retail. At Invent Analytics, we also deliver them.

Our unique approach to supply chain integrating your **network design, planning and fulfillment** helps you to navigate in the new omni-retail era and thrive.

### **How Omni-Al Works**



#### **Omni-Customer**

We put your omni-customers at the heart of what we do. What do they want? Where do they want it? And how fast do they want it?



#### **Omni-Lost Sales**

We characterize the impact of **stockouts** and **slow-delivery as omni-lost sales**. Our system calculates expected lost sales for any decision-making process and minimizes lost sales probability.



#### **Omni-Forecast**

We predict the omni-demand across all channels. By using **probabilistic forecasting** of **sales, ship-to-home** and **BOPIS** transactions we help retailers reduce lost sales, inventory carry costs and customer returns.



#### **Omni-Profit**

By connecting the dots in your supply chain, we combine all your KPIs in one metric -that is omni-profit which includes the **true cost of stockouts**, **inventory carry costs**, **fulfillment costs and Net Promoter Scores**.

# **Benefits of Omni-Al**



# A fast path to A/B-test proven profit maximization

Generate 100's of basis points of higher profitability through more sales, better availability, faster response to customers, lower fulfillment costs, and improved Net Promoter Scores.



# One unified solution suite to manage your supply chain effectively

Create an efficient supply chain network design, profit-optimize inventory management and optimize order orchestration dynamically in real time.



#### Optimized planning and fulfillment for Omni-Retail

Predict and profit-optimize every aspect of customer demand and match it with inventory at the right place or from the right place.



### **Delight your customers**

Move your supply chain management capabilities to the next level and deliver fast, flawless omni-channel customer journeys for your customers.

# A/B Test Proven Client Results



Gross Profit Improvement



**Lost Sales Reduction** 



**Inventory Decrease** 

15-20%

Fulfillment Cost Reduction 20-50%

Higher Forecast Accuracy

## **About Invent Analytics**

Invent Analytics' Omni-Al **delivers significant financial improvement** by empowering retailers to **profit-optimize** their supply chain. It orchestrates a retailer's entire supply chain **by unifying network planning, inventory and price optimization, and fulfillment in one framework.** 

Invent Analytics puts your **omni-customers at the heart of its tailor-fit solutions.** It **proves the financial benefits** with pre-go-live simulations and rigorous **A/B testing.** Invent Analytics' over 30 clients have experienced a **2-6% increase in profitability.** 

Invent Analytics' Omni-Al SaaS solutions are:

- Omni-Network Design
- Omni-Plan Suite
  - · Omni-Demand Forecasting
  - · Omni-Store and DC Replenishment Optimization
  - Omni-Allocation Optimization
  - Omni-Transfer Optimization
  - Markdown Optimization
  - Assortment Optimization
  - Dynamic and Competitive Price Optimization
- Omni-Fulfillment

Invent Analytics has been selected as the **Top Supply Chain Technology Company by Retail Industry Leaders Association (RILA)** and **won the 2020 Innovation Awards for Supply Chain**.

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